Informational Workshop How to do Business with the City of Irvine October 13, 2010

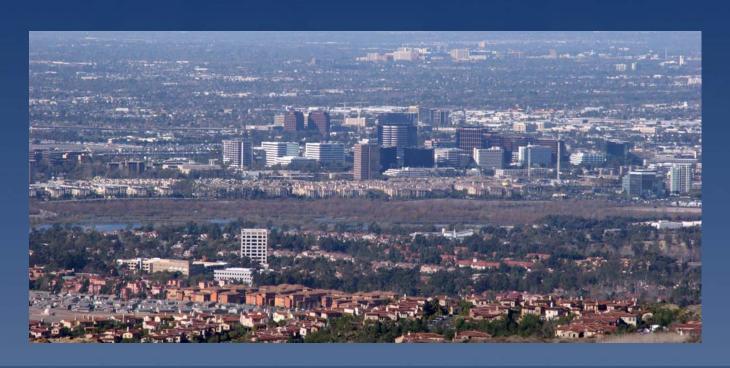


Presented by

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About the City of Irvine

 The City of Irvine has an annual budget of about \$450 million



Purchasing Department

 The City's purchasing and contracting department is responsible for the purchase of all goods and services for the City of Irvine and the Orange County Great Park

Annual expenditures are about \$150 million

City of Irvine Web Site

- City of Irvine Web Site Purchasing Page: www.cityofirvine.org
 - Click on "Bids and RFPs (Purchasing)" under "Doing Business"



Doing Business Guide

- "Doing Business with the City of Irvine" guide includes:
 - Contact Information
 - Insurance Requirements
 - Online Supplier
 Registration Instructions
- Available on City's web site



Doing Business
With the
City of Irvine

A Guide for Suppliers

Online Bidding System

Online vendor registration

 Electronic posting and notification of Invitation for Bids and Requests for Proposals



Online Bidding System

 System email notification of bid and RFP opportunities to prospective registered bidders

Firms download bid documents from web site

Online submittals of proposals for RFPs

Online Bidding System

Supplier / Contractor / Consultant Registration

Select Category Codes

- Contractors include "Construction Services General" and State Contractors License Classification
- Consultants include "Consulting Services"

Project Types

- Construction Related Projects
 - Minor Repairs
 - Public Works Projects
- Professional Services
 - Consultant Team Program
- Non-Professional Services
 - Landscape Maintenance
 - Custodial
 - Security Services

Public Works Projects

- Construction related projects > \$30K
- Class A, B, C-10, C-27 and other trades
- Invitation for Bids (IFB) posted on web site
- Notice Inviting Bids (NIB) published in Irvine World News or OC register and construction trade publications

Public Works Projects

Subcontracting Opportunities

- Smaller firms and specialty contractors may subcontract with a Prime Contractor when bidding a Public Works Project
- Check web site for posted projects after receiving bid notification via email

Public Works Projects

Subcontracting Opportunities

- Contact the Purchasing Department to obtain a copy of the Plan Holders List by calling (949) 724-6180
- Attend Pre-Bid Conferences to meet with Prime Contractors to introduce yourself

Prevailing Wages

 Prevailing Wages are required for City projects funded with State or Federal funds and all Great Park projects

 Applies to Public Works Projects and Maintenance Work > \$1,000

 Exempt City projects (without State or Federal funding) are designated on public notices and bid documents

Living Wage Ordinance

- The City of Irvine adopted a Living Wage Ordinance in 2007
- Applies to contractors performing services for the City >\$100K in 12 month period
- Minimum hourly rate must be paid to employees working on the City contract and any other contract performed in Orange County

Living Wage Ordinance

 The Living Wage Ordinance also applies to subcontractors

 Current Living Wage rate is \$10.82/hour with paid benefits, or \$13.16 if no benefits are paid

 Rate may change annually, effective July 1 and is posted on the City's web site

Common Bid Problems

- Late bids Will not be accepted (even one second)
- Failure to provide proper Bidder's Security
- Errors or Omissions on Bid Proposal
- White out or lined out pricing

Common Bid Problems

- If low bidder, and contract awarded, failure to meet all insurance or bonding requirements
 - Insurance limits vary by project
 - Insurance endorsements required
 - Performance Bond required
 - Payment Bond required

Professional Services

Consultant Team Program

- Architects, Engineers, Environmental,
 Financial, Planning Professionals included
- Prequalified on the basis of qualifications
- Sealed pricing not reviewed until consultant is rated based upon qualifications

Professional ServicesConsultant Team Program

- 3 year contracts
- Staff uses prequalified list for various professional services
- Detailed proposal and pricing submitted on a per project basis, with pricing as set forth in master contract

Professional ServicesConsultant Team Program

- Subconsultants may work with prime consultant
- Purchasing will provide list of current Consultant Team firms to partner with for RFP process
- RFP for Consultant Team to be posted on website about January 2013

Disadvantaged Business Enterprise (DBE) Program

- The City of Irvine strongly encourages bid and RFP submittals from DBE and other small businesses
- DBE and SBE information available on the City's web site
 - Click on "Disadvantaged Business Enterprise (DBE) link near the bottom of the Purchasing page

City of Irvine Web Site www.cityofirvine.org/purchasing

- -Supplier Registration
- -Bid/RFP Opportunities
- -Doing Business Guide
- -Living Wage Ordinance Info
- -DBE Info

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